

# REFERRAL AGREEMENT

Date: \_\_\_\_\_

Referring Broker, \_\_\_\_\_, refers  
(Referring Broker's Name and Company)

\_\_\_\_\_, Prospect,  
(Name, Address, Telephone of Prospect)

to Receiving Broker, \_\_\_\_\_  
(Receiving Broker's Name and Company)

Service Desired/Information:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

In consideration of the referral of Prospect and in the event that Receiving Broker is compensated in connection with any real estate related contract or transaction involving Prospect, Receiving Broker shall compensate Referring Broker in the amount of [Select Complete One]:

- \$ \_\_\_\_\_ .
- \_\_\_\_\_ % of the gross purchase price of any property purchased, sold, or optioned by Prospect.
- \_\_\_\_\_ % of the full commission received by Receiving Broker on any real estate transaction involving Prospect.
- \_\_\_\_\_ % of the listing commission received by Receiving Broker on any real estate transaction involving Prospect.
- \_\_\_\_\_ % of the selling commission received by Receiving Broker on any real estate transaction involving Prospect.
- Other: \_\_\_\_\_

Receiving Broker shall pay the referral fee to Referring Broker within \_\_\_\_\_ days of Receiving Broker's receipt of commission on the transaction involving Prospect and bank clearance of said funds.

Out of state licensee declares that he/she is a licensee in the state of \_\_\_\_\_ as evidenced by the licensee # \_\_\_\_\_ issued on \_\_\_\_\_ (date). Broker further certifies that no portion of the fee, commission or other compensation shall be paid to another individual other than a licensee through the licensee's responsible broker.

\_\_\_\_\_  
Referring Broker

\_\_\_\_\_  
Receiving Broker

By: \_\_\_\_\_  
Broker or Broker's Affiliated Licensee

By: \_\_\_\_\_  
Broker or Broker's Affiliated Licensee

\_\_\_\_\_  
Print or Type Name

\_\_\_\_\_  
Print or Type Name

\_\_\_\_\_  
Bus. Phone

\_\_\_\_\_  
FAX#

\_\_\_\_\_  
Bus. Phone

\_\_\_\_\_  
FAX#

NOTE: This form is provided by MAR to its members for their use in real estate transactions and is to be used as is. By using this form, you agree and covenant not to alter, amend, or edit said form or its content, and agree and acknowledge that any such alteration, amendment or edit of said form is done at your own risk. These forms are provided with the understanding that the publisher does not engage in rendering legal, accounting, or other professional services.



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F22 - Referral Agreement

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